

# SAN FRANCISCO iHUB PRESENCE



## Delivering Client Solutions in the Heart of Silicon Valley

Silicon Valley is a well-established hotbed of technology innovation. Federal agencies and commercial entities are tapping into the talent and intellectual capital in the Bay Area. The San Francisco iHub forms a pivotal connection between Booz Allen office locations across the West Coast and innovation communities of interest throughout Silicon Valley. Key sectors include technology, health, military, retail, finance, automotive, and alternative energy.

The San Francisco iHub team is located in Galvanize, a data science campus that is home to 150 companies, including top-tier startups, corporate venture capitalists, accelerators, and 300 students focused on full-stack development and data science. Booz Allen's physical presence in Silicon Valley has facilitated the firm's ability to harness external innovation through this community of nontraditional businesses and academic partners to deliver differentiated value to our clients' missions. Key focus areas include autonomous systems, cyber security, and cognitive analytics.

In June 2016 Booz Allen's San Francisco iHub Team led the U.S. Navy's first external hackathon, HacktheSky. In 72 hours, 220 hackers, coders, data scientists, and designers from the Navy, academia, and Silicon Valley startups came up with 12 innovative solutions to the Navy's toughest problems in the Future of Autonomy Design Workshop, a Rapid User Experience Challenge with Topcoder, and the HacktheSky Hackathon, which focused on security in the swarm drone realm. Booz Allen and the Naval Postgraduate School received inquiries for follow-on work from SSC Pacific, NCWDG, and DASN Unmanned Systems.

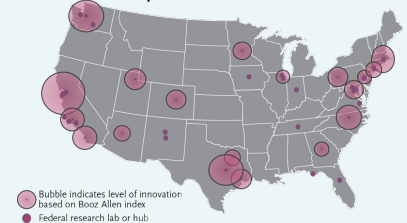
*Booz Allen's iHub Network*  
Delivering innovative solutions to clients' toughest challenges, directly from the source

### WHAT IS AN iHUB?

- + A concentration of accelerated ideation and entrepreneurship
- + A formal and informal network of investors, entrepreneurs, patents, and cutting-edge companies

That exists and is defined independently of Booz Allen

Top Innovation Index Locations



### DIFFERENTIATING CLIENT SOLUTIONS WITH 6 SOURCES OF VALUE

- + Build and maintain relationships and alliances with incubator-accelerators, startups, and investors
- + Explore and target new-edge, emerging, and transformational technologies
- + Provide differentiated service offerings to new and existing clients
- + Further develop and engage a distinctive and innovative culture within Booz Allen
- + Recruit and retain top-notch talent with strategic hiring practices and flexible opportunities for staff
- + Enhance and expand the Booz Allen brand through targeted events and engagements









*To engage with Booz Allen's iHub Network, contact:*

BOOZ ALLEN'S CULTURE OF  
INNOVATION TEAM  
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## BUILDING AND NURTURING UNIQUE CLIENT RELATIONSHIPS


Booz Allen's San Francisco iHub has positioned the firm as a go-to resource for clients in the Bay Area. Since its inception, the San Francisco iHub has served as an entry point to clients in defense, national agencies, health, space agencies, and Homeland Security, primarily in nextgen analytics, digital, and cyber support.


-  Defense Innovation Unit Experimental 2.0
-  Department of Veterans Affairs
-  Joint Improvised Threat Defeat Agency
-  18F Government Services Administration
-  Department of Navy Innovation and Strategy
-  State Department Innovation Unit
-  Department of Homeland Security, Silicon Valley Office
-  Air Force Intelligence


## CASE STUDY: THE CLIENT CHALLENGE SERIES


One example of the San Francisco's iHub's ongoing innovation leadership for clients is the delivery of a series of alternative solutions that leverage Silicon Valley's best and brightest minds to solve client problems.


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**DEC 2015**  
*Hackathon on Veteran Suicide*  
 White House, Office of Science and Technology Policy
- 

**FEB 2016**  
*VABrainHealth Hackathon on mTBI/PTSD*  
 Department of Veterans Affairs, Center for Innovation
- 

**JUN 2016**  
*HacktheSky Challenge Series for UAV Swarm Control Systems*  
 Naval Postgraduate School, Center for Cyber Warfare
- 

**OCT 2016**  
*Data Science Workshop on Clean Tech*  
 State Department, Silicon Valley Innovation Office
- 

**NOV 2016**  
*HacktheMachine Hackathon on CAN bus security protocol vulnerabilities*  
 Naval Postgraduate School, Center for Cyber Warfare
- 

**EARLY 2017**  
*Challenge to build two operational satellites with small launch capability*  
 Air Force Intelligence

To engage with Booz Allen's San Francisco iHub Network, contact:

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### About Booz Allen

Booz Allen Hamilton has been at the forefront of strategy, technology, and engineering for more than 100 years. Booz Allen partners with private and public sector clients across the globe to solve their most difficult challenges. To learn more, visit [www.boozallen.com](http://www.boozallen.com). (NYSE: BAH)

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